



Dansoft is a leading ERP used by numerous farms and businesses in Kenya, Ethiopia and elsewhere. Its payroll is one of the best there is, and can be implemented as a stand-alone module. Similarly its inventories, procurement and accounting systems are very capable, and applicable to both small and very large companies. It's a true agricultural ERP, where growing and sales operations are detailed and a seamless part of the ERP, unlike some manufacturing or financial ERPs later adapted to agriculture.

Dansoft will be honored to demonstrate the system to you, and let you get a feel for why it is so much better than other alternatives in the market.

Dansoft's ERP is highly customizable, tailored to the individual customer.

A factory may choose to use only its procurement, inventory and accounting modules, or also add on payroll or if in the business of manufacturing edible goods then also its unique Out-Growers module, suitable also for exporting companies.

Farms will benefit from pre-existing customized features for flowers, tea, avocado, coffee, vegetables, cash-crops and other types of crops. Farms that produce different types of products, will benefit from the features applicable to different crops.

A customer may use any of these, or other modules such as healthcare, fixed assets, workshop, or preventive maintenance. These modules are all made available, without having to purchase them. That is one of the unique aspects of Dansoft's DCMS, making it so effective and popular.

As the economy recovers, Dansoft makes new implementations easier in 2021 by waiving or reducing some costs, allowing you to revitalize your operations, at reduced implementation and usage costs.



Why Dansoft?

An excellent flexible system, with excellent support, already trusted by a broad user-base.

We'll gladly provide references so you can hear from them directly.

Dansoft is deeply committed to East Africa, frequently developing features per customer requests, at no additional cost.

All modules are fully integrated, data flowing where it's needed without having to rekey it again.

It has numerous controls, where for example purchase orders are generated according to requisitions by users from various departments that are first approved by management, and thereafter the system helps control the quantities delivered and invoices received, while automating VAT and withheld tax processes. It can generate store issue vouchers based on material requisitions generated out of the physical requirements of those in charge of chemical application or fertilization/fertigation.

Its time-attendance module will interface with devices such as eye scanners or palm-readers, with powerful control management features, to ease work-force presence, reduce admin office work on reviewing and processing, and more.

DCMS on the cloud is reliable and secure, you don't need your own servers, no worries about backups, hacking, etc.

Small businesses want a low-cost system that lets them use any modules they want, without having to buy these additional modules. With DCMS, with just one “Seat” (one user license) you can use Payroll, Accounting, Warehouse, Inventories, Time Attendance, and many more modules.

Large businesses want an effective multi-user system, with features such as audit trails, ability to lock records, ability to set system-rights to create (for example) LPOs vs. rights to approve LPOs, perhaps dependent on total monetary value of the LPO. All these are standard features of DCMS.

Large groups want a system whereby some of their companies without Internet run on their own local network, while others run on Dansoft’s cloud infrastructure. Both options are available with DCMS.

Flower farms might want an ERP that has a comprehensive set of features unique to flower growing, yet, they may also grow Avocado or Tea or Coffee, and they want the same system to have the specific features required for these types of crops as well, despite different operational requirements, and they want everything to seamlessly flow into a joint General Ledger system. DCMS excels in such data flows.

Vegetable farms might want an ERP that has the features unique to them, including the ability to operate accordingly to a high volume of produce with a relatively lower revenue per Kg; cater for different buyer requirements, whether groceries or foreign exports, the former with easier tracking and just ensure basic anti-proliferation controls, while the latter requires full quality control and produce tracking back to fields, especially for organic produce.

Factories may want to just implement inventories, payroll and accounting, while produce factories like canned fruit, tea or sugar factories may also want to implement DCMS’ powerful Out-Growers module, allowing them to manage both the procurement from many other growers, but also possibly allow the running of the agro-technical supplies and logistics they want to provide to their growers, achieving economy-of-scale cost reduction for these growers, while not bleeding money itself.

A sample of DCMS capabilities			
Module	Includes	Operational	Financial
Field management	open fields, greenhouses, rows, beds, varieties, grafts, soil, water, fertigation, agronomy, flowers, vegetables, tea, avocado, sugar, wheat, livestock.	Planting and growing cycles, field mapping, trimming, pest control and spray management, fertilization and fertigation, irrigation, generation of store issuance pre-planning based on planned agricultural operations.	Initial investments, maintenance, costs and productivity by type of field, by farm sections, by varieties, per area unit, per produce unit, various calculations such calculating contractor costs per tree, such as mechanized trimming or harvesting..
Time Attendance	Workers on a Shift, the shift definition with work preparations and all that is involved with this, Identification of missing biometric records, Automated and Manual tools to correct biometric records in DCMS, while DCMS keeps a trail of original biometric readings vs. corrected details,	DCMS will automatically identify missing clock-in records such as when someone went out for a lunch break but didn't clock in, yet they have clocked at the end of the day, or someone clocked for the end of the day but haven't clocked in, or clocked in the morning but not at the end of the day. DCMS allows a designated user with appropriate security rights to enter manual clock records in DCMS whereby they will record the missing clock records. DCMS builds on its workforce management capabilities, to among other things report all employees assigned to a particular shift, so it's easily visible which ones haven't clocked at all. DCMS has all the employees tied to a supervisor show up on the daily work form even if on leave, off, sick off absent and so on, so that each supervisor can easier account of their team.	Time Attendance feeds the Labor management modules of DCMS, where DCMS tracks jobs performed per day by each worker, automatically accounting for the actual costs attributed per work-hour per variety, per square-meter, or per product produced, based on actual costs as calculated by DCMS' Payroll.

				
Agri-Production	Procurement and Inventory	Payroll and HR Management	Grading and Sales Management	Accounts/Financial Management
• The Agri-production module allows the recording, control and management of all field activities • Exact definition of the field/house layout, irrigation network, water contents (from water sample lab results), fertilizer properties, worker details, job details, machine details. • The agri-production module has numerous industry-specific features, such as load-cell interfaces for crops such as tea, or controlling fuel and machine hours for cash-crop deep ploughing, or sub-contracting tree pruning and many more.	• Item by categories and types usage over a particular period of time i.e. Weekly, monthly, quarterly • Moving Average Price trends over a period of time • Price trends between various vendors • Unsupplied Local Purchase Orders • Stock Requisitions by departments • Stock movement and variance reports to ensure proper control of stocks at all times.	• All Employees details including date of employment, date of birth, gender. • Analysis of labour cost in total, by department, by activity, field, crop, variety. • Daily, weekly, & monthly reports on all overtime, annual, sick, and compassionate leave. • Auto creation of payslips from daily attendance and direct entry into ledgers. • Importation of attendance records from other electronic devices such as biometrics	• Produce received, graded, rejected and shipped by crop, variety and field • Report on weekly, daily, monthly shipped end-products by customer, crop, variety, grade, size/lengths • Rejection analysis by quality control, field, row, length, variety, crop and periods i.e. monthly, weekly, daily • Analysis of customer complaints by customer, dates, crop variety and nature of complaints. • Analysis of daily, monthly, quarterly usage of packaging materials.	• Generating financial reports Trial Balance, Profit and Loss, and the Balance Sheet out of the account balances • Monthly actual to budget comparisons by cost centres • An aged summary of accounts payable and accounts receivables • Fixed Asset Register showing the cost, net book value, accumulated depreciation for individual assets and asset classes. • Flexible yet fully controlled accounting, where costs could be allocated to a department, or a field, or specific product or crop.

Some Testimonials

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Mike, 1:00 AM

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Zachary, Finance Manager: The reporting system is a big tool that... I can say that is the key to your success in DCMS. I mean the basics, I have commented to the director (that) you have so many reports and with parameters you can select how you need a report which is a strong point for DCMS

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Mercy, Chief Accountant: Honestly DCMS is the best ERP in the market with its ALL IN ONE possibilities we (are) able to easily integrate our departments and run reports with accurate data on all our field areas. DCMS on cloud is even better as it is fast, the support team can sort your queries real-time and of course data backup is more secure. The time to time updates on the system also go a long way in maintaining its efficiency... good job Dansoft team.



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Caesar: Well, definitely we have a good production module that is normally missing in many ERPs, we have a tight warehouse which has helped many farms control their stocks well, we have a powerful payroll system that also integrates with biometric, the pack-house is also powerful in tracking harvested vs graded and shipped stems and the accounting system gives out all the necessary reports for an accounting system, bank reconciliations are great, customer/supplier statements are also great....

OK, BTW, I exchanged emails with [REDACTED], who had very warm words about DCMS, was nice to hear that from her

A casual chat with Zack, Finance Manager, about a company owner loving DCMS, and a senior accountant in another company

ooh yes also I discussed with [REDACTED] accountant of [REDACTED] who in our finance group stated he is happy with DCMS and recommend it. 😊

We look forward to hearing from you about any questions you may have or about demonstrating the system to you. Please email us at helpdesk@dansoft.com and we'll promptly get back to you.